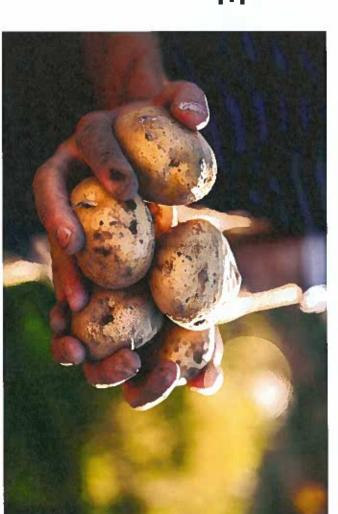




Good Morning!

Dr. Kelly Turner, Ed.D., CAE Michigan Potato Industry Commission Executive Director



How the industry works



Referendum Mandate

National Promotion & Research

Potatšes



National Advocacy

Voluntary Membership





Michigan Potato Industry Numbers

By The Numbers

- 47,000+ acres
- 1.8 billion pounds (18 mil CWT)
- More than 3,200 employed
- \$554 million in economic activity
- Ranked 1st in chip stock production (28%)
- Ranked 6th in value of crop
- Ranked 8th in overall US production



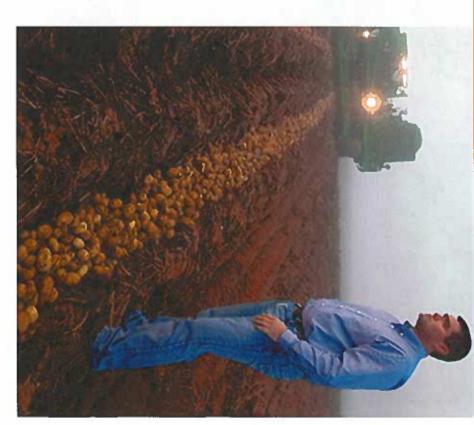
Michigan Potato Industry Commission

Mission:

To grow an economically viable potato industry in Michigan

Strategic Goals:

- Expand talent development and collaboration within the industry
- Provide research and sustainability direction
- Lead promotion of farms and potatoes to the public
- Foster economic growth initiatives



Expand talent development and collaboration within the industry

- Managing new and emerging disease
- **Certified Seed Law**
- Food Safety
- **FSMA Compliance**
- Water Quality and Access
- Science Based Water Withdrawals
- Impact of Lake Erie Basin
- Infrastructure
- Broadband, Energy, Roads



ASSOCIATION SOYBEAN MICHIGAN











Provide research and sustainability direction

 Managing new and emerging diseases & pests















EAMING UP, WE BRING MICHIGAN POTATOES TO YOUR PLATE!





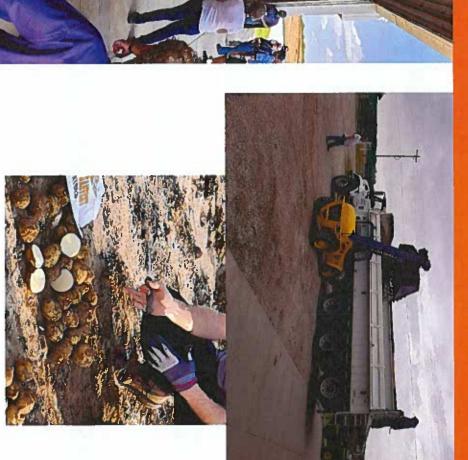








Michigan Potato Industry Research Storage





Lead promotion of farms and potatoes to the public

- Specialty Crop Block Grant Projects
- Social Media
- Consumer Newsletter & Website
- Expo & Trade Shows
- Geofencing
- Nutrition Research
- Understand markets and trends



- **Consumer Trends** Sustainability
- Food Waste **Food Safety**
- Potato product preference

Health and Nutrition

REDUCING WASTE & SAVING YOU MONEY

KETTLE COOKED

5 Million

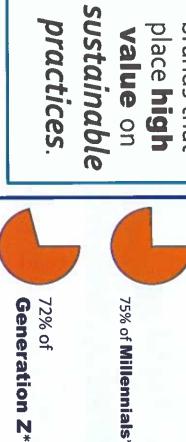
Millennials

Who truly desire brands that place high value on

want to reach the..

Food companies

Believe current farming



72% of Generation Z*

Will spend more on products and services from companies that commit to positive social and environmental impact.

50% of Millennials*

practices are sustainable

Foster economic growth initiatives

- New processing facility attraction
- Tator-aid
- Wine Chips
- New technologies that reduce food/water waste
- Create demand for more potatoes

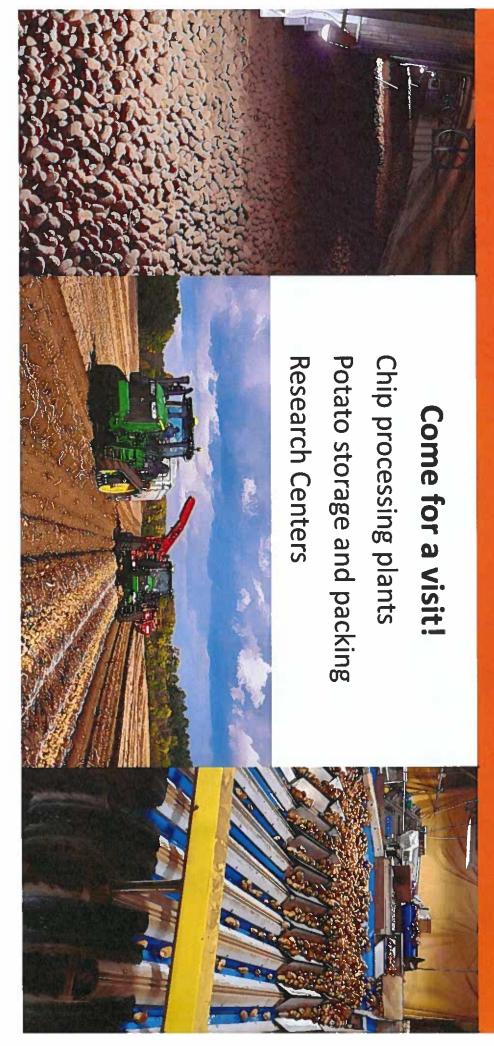








Michigan Potato Industry



Questions?





Dr. Kelly Turner, Ed.D., CAE

Kelly@mipotato.com

248-343-0916

